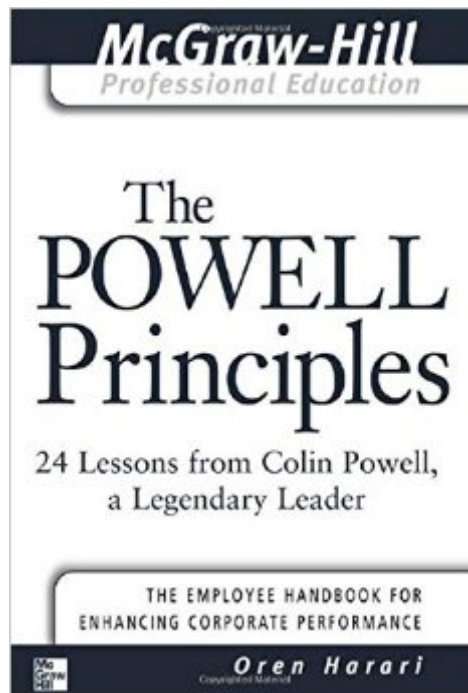


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# The Powell Principles: 24 Lessons From Colin Powell, A Legendary Leader (The McGraw-Hill Professional Education Series)



## Synopsis

Details the decision-making habits, success strategies, and leadership philosophies of Secretary of State Colin Powell. This title reveals the keys to Powell's success. It introduces you to the principles that drove him to the top.

## Book Information

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## Customer Reviews

The title of this review is my favorite line from the book. Author Oren Harari gives a short and concise distillation of the leadership principles of former secretary of state Colin Powell. The book is presented as a collection of short sections each outlining one of twenty-four principles espoused in the book. Although much of what is covered in each principle seems like common sense and aligned with what other leadership books have to offer, there is enough that is new and fresh to make this work a worthwhile and fresh read. One of my favorite principles of the book is presented towards the end and is entitled "Challenge the Pros". The main point of this principle encourages leaders not to be afraid to challenge the pros even in their own backyard. By pros he means consultants, attorneys, accountants and the like. Another one of my favorite principles is the notion of trusting those in the trenches. Powell believes that people in the trenches are closer to everything local --- conditions, allies, enemies, customers, employees, suppliers and competitors. I can not count how many times I have worked for an organization that totally ignores the opinions of those that are actually doing the work. There are several other principles that I think make this book worth

purchasing to add to your leadership knowledge. I also like the way the book is organized. Each lesson is presented in two or three pages with each lesson ending with three suggestions for how to implement or work to introduce the principle into your life or organization. Over the past year, I have read many books on leadership. What is most impressive about this one is that I feel I gained so much more information without having to read 300 pages! The thing that I like the most about Powell's ideas is that he is speaking from experience as a leader in the military as well as the former Secretary of State.

Colin Powell gives us his strategies for success in this wonderful book. I am a CEO of a Fortune 500 company who has struggled with some of these issues over the years. This book helped me to understand that I am not alone and that some issues, although unspoken, are shared by all in leadership roles.

I am a fan of Colin Powell and his leadership style. This book allowed me to get an idea of his leadership style and the principles behind them. It reinforced my belief that he is transparent in his views and actions. If you are looking for radical ideas this may not be the book for you and I don't mean that in a derogatory way. Mr. Powell believes in treating people, like people.

A direct and to the point read in an extremely short time. Not really a book but more so a memoir. If I owned a company I would buy every employee a copy of this, and a copy of QBQ by John Miller.

This is a seminar handout, not an exploration of the Principles. If you've read any of General Powell's books, you already "get it"; so don't waste your money on this one.

I found the book to be easily read and understood. I used it to write a comparison contrast paper; referencing my leadership style with what I learned of Colin Powell's principles. I was pleasantly surprised of the similarities although we have been engaged in vastly different employment scenarios. Colin Powell's principles are interesting. They are simple and follow ethical guidelines. I admire his outlooks. I generally have practiced similar work ethics and supervisory guidelines prior to learning his. However, I look forward to incorporating the principles I had not been utilizing. The service of was right on the money as well. The purchase was delivered as promised without any "issues".

This book is great for identifying key success factors in effective leadership. Each principle stands on its own and is laced with Powell's experience in many different venues. It is not about the Military, Government, Non-profits or any one specific area. It is about effective leadership in a very direct and common sense format. Highly recommended.

Good book for guiding those of us who wish to succeed, and show us things we could do to become more successful. Thanks for sharing General Powell I hope to pass all your books through generations of my Family.

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